Irelands National Events Centre is currently recruiting for a **General Manager INEC Festivals and Events**

The INEC is a purpose built, multi-functional venue catering to both entertainment and corporate events. This is a great opportunity to work with a dynamic team in one of Irelands leading venues working across a wide range of entertainment acts, festivals and events.

This role will report directly to the Entertainment Director and will be responsible for providing the highest level of guest service within a safe and secure environment for our clients, guests, and employees. The role will also collaborate with the INEC Director on developing and delivering on business strategy and on driving revenue.

Key responsibilities:

* Operational delivery: This role is responsible for the operational delivery of quality concerts, festivals and shows working closely with internal and external stakeholders to maximise revenue and deliver a positive customer experience.
* Sales & Marketing: Work with the INEC Director in procuring appropriate acts for existing and new market segments
* People Management: Oversee a team of dedicated professionals and through leading, mentoring and motivating ensure performance at a high level
* Finance: Ensure financial targets are met and a robust reporting structure is in place
* Strategy: Work with the Entertainment Director on development and delivery of the business unit strategy

Qualifications:

Essential:

* Previous experience of +3 years of large venue / public event management
* Proven ability to work with and manage cross functional teams
* Commercially astute with strong analytical skills and attention to detail
* Ability to demonstrate success in managing multiple tasks while under tight deadlines
* Ability to engage and develop collaborative relationships and influence within team and across functions, even without direct reporting relationship
* Adept at maintaining a positive, open, approachable, and professional relationship with a diverse group
* Excellent communication skills, ability to mobilise key stakeholders, and engage with all levels in the organisation

Desirable:

* A Level 7 qualification on NQF in Event Management or related field.
* Experience or qualification in Health & Safety across large scale festivals and events
* Experience in promoting large scale events